

**Applicant's Response to Second Completeness Questions for CON Application to Expand a Home Health Agency in Upper Eastern Shore  
Matter # 18-R1-2424**

**Part II: Consistency with Review Criteria at COMAR 10.24.01.08G(3)**

**Financial Accessibility**

1. In the chart provided as the response to question two, "Private Pay" and "Medicaid" were listed on the same row. Please separate those two payor types on to two different rows and provide an updated version of that same payor chart.

Applicant's Response:

<b>Revenue</b>		
Medicare	11,343,380	94%
PPS Episodic	220,066	2%
Private	445,316	4%
Medicaid	75,109	1%
Allowance for Bad Debt	(72,839)	-1%
Charity Care	9400	0%
Charity Care Write-offs	-9400	0%
Net Patient Service Revenues	<u>12,011,031</u>	100%